



CENTRAL MEDICAL SERVICES SOCIETY

(An Autonomous Body under Ministry of Health & Family Welfare, Govt. of India)

2nd Floor, Vishwa Yuvak Kendra, Teen Murti Marg,
Chanakyapuri, New Delhi-110021.



Date: - 27/08/2025

Minutes of Pre-bid meeting held on 18/08/2025 at 11:00 AM regarding Tender No.: CMSS/PROC/2025-26/NCVBDC/020, CPP Tender ID: 2025 CMSS 873171 1, Dated 13/08/2025 for Procurement of Synthetic Pyrethroid (WDP) for NCVBDC

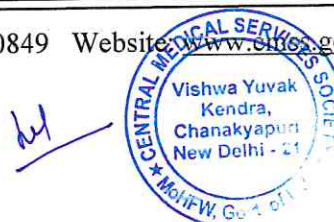
Pre-bid queries raised by the prospective bidders and Clarification/ Amendments by CMSS:

Sr. No.	As per tender	Tender clause no. & Page No.	Bidder's Query	Clarifications/ Amendments															
1.	Tenderer should be manufacturer of technical grade as well as formulations. The documents should be valid on tender opening date and the items quoted shall be clearly highlighted in the license. Original documents should be produced for verification when demanded.	Section-IV (d) & Pg No. 55	This condition effectively excludes many competent MSMEs, which may not have technical grade manufacturing facilities due to the high capital investment involved. Government policy strongly supports MSME participation to foster competition and innovation while ensuring fair pricing. MSMEs are fully capable of delivering high-quality products that meet government requirements and including them will enhance competitiveness and reduce procurement costs.	Clarified as: No changes.															
2.	<div>g)The tenderer must have supplied at least the following quantity of the same or similar item during the last two financial years:</div> <table border="1"> <tr> <th>Schedule No.</th> <th colspan="2">Minimum Quantity of the same or similar item during the last two financial years including the period of current F.Y. till the date of Tender Opening</th> </tr> <tr> <td></td> <td>Qty for 100% quantity Quoted against the tender</td> <td>Qty for 50% quantity Quoted against the tender</td> </tr> <tr> <td>I</td> <td>57,500 Kilogram</td> <td>28,750 Kilogram</td> </tr> <tr> <td>II</td> <td>92,000 Kilogram</td> <td>46,000 Kilogram</td> </tr> <tr> <td>III</td> <td>35,938 Kilogram</td> <td>17,969 Kilogram</td> </tr> </table> <div>Note: The applicable quantity has been</div>	Schedule No.	Minimum Quantity of the same or similar item during the last two financial years including the period of current F.Y. till the date of Tender Opening			Qty for 100% quantity Quoted against the tender	Qty for 50% quantity Quoted against the tender	I	57,500 Kilogram	28,750 Kilogram	II	92,000 Kilogram	46,000 Kilogram	III	35,938 Kilogram	17,969 Kilogram	Section-IV (g) & Pg No. 56	<div>Requirement of Experience in the Exact Products Only:</div> <div>The stipulation requiring experience in the exact same products (rather than similar) disproportionately favours large, legacy manufacturers. We submit the following for your consideration:</div> <div>(a) Technical Equivalence: All five products listed in the tender are Wettable Powder (WP) formulations, and the manufacturing process across WP products is technically the same. Hence, experience in manufacturing and supplying similar WP formulations should be deemed sufficient.</div> <div>(b) Experience in Government and Private Sector: We possess verifiable experience in supplying</div>	Clarified as: No changes.
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	<p>indicated in above table and is for 100% and 50% quantity of the schedule. If quoted quantity is anywhere between 50% to 100% of the quantity of schedule, the applicable quantity may be calculated by the tenderer proportionately.</p> <p>In support of above, the tenderer shall submit details of past purchase orders executed by them along with the copy of GST invoice and E-way bill against the proof of execution of order for every submitted Purchase Order. If GST invoice is not applicable for any Purchase Order, the affidavit to that effect on stamp paper of Rs. 100/- should be submitted. For the supply of export, bidder should submit the copy of invoice, bill of lading/airway bill/any other document issued by custom authority against the proof of execution of order for every submitted Purchase Order. The details shall be duly certified by the practicing Chartered Accountant in the form 4.1. The certifying Chartered Accountant must indicate the details along with its UDIN.</p> <p>Note: Similar item means quoted product/ Alphacypermethrin 5%WP/ Deltamethrin 2.5% WP/ Cyfluthrin 10% WP/ Lambdacyhalothrin 10%WP/ Bifenthrin 10% WP</p>		<p>WP formulations to various government departments through contractors, supported by purchase orders, invoices, and e-way bills. Additionally, we have supplied a range of pesticide products to both public and private entities. We therefore request the eligibility criteria be revised to include:</p> <p>Experience in supplying technically similar WP products;</p> <p>Experience via supply to government departments through authorized contractors;</p> <p>Experience in the private sector supported by genuine documentation.</p>	
3.		Section-IV (a) & Pg No. 55	<p>Tender Not Issued Through Government e-Marketplace (GeM): The decision to not float this tender through the GeM portal is concerning, given that the platform was specifically designed to promote transparency, efficiency, and equal access for all suppliers. Non-utilization of GeM may inadvertently exclude several eligible MSMEs and startups that rely on the platform for government procurement opportunities.</p>	<p>Clarified as:</p> <p>No changes.</p>
4.	Tenderer must be a manufacturer of quoted product.	Section-II - 3 (3.4) & Pg No. 8	<p>Exclusion of Contractors/Distributors from Participation:</p> <p>Distributors and contractors bring significant logistical and operational value to manufacturers by supporting advance payments, local marketing, and efficient execution. Their inclusion does not impact pricing adversely and</p>	<p>Clarified as:</p> <p>No changes.</p>



			allows manufacturers to focus on core operations like production and quality assurance. We request reconsideration of this restriction to allow broader participation. In view of the above, we sincerely urge the tendering authority to revisit and revise the current tender conditions to promote transparency, fairness, and inclusivity. Such a step would align with the government's broader objectives of supporting MSMEs and ensuring a level playing field in public procurement.	
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Note: - Above changes will be part of the tender document and apart from above, all other terms & conditions of tender document will remain unchanged.



(Lava Mishra)
AGM (Procurement)



