CENTRAL MEDICAL SERVICES SOCIETY

(An Autonomous Body under Ministry of Health & Family Welfare, Govt. of India)
2nd Floor, Vishwa Yuvak Kendra, Teen Murti Marg,
Chanakyapuri, New Delhi-110021.

Date: - 16/12/2025

Minutes of Pre-bid meeting held on 21/11/2025 at 11:00 AM regarding Tender No.: CMSS/PROC/2025-26/NACO/026, CPP Tender ID: 2025_CMSS_885821_1, dated 17/11/2025 for Rate Contract for Procurement of Dual Rapid Diagnostic Test (RDT) Kit for detection of HIV & Syphillis and Whole Blood Finger Prick Test Kit (WBFPT Test Kit/HIV Test Kit-4) for NACO

Pre-bid queries raised by the prospective bidders and Clarification/ Amendments by CMSS:

Sr. No.	As per tender	Tender clause no. & Page No.	Bidder's Query	Bidder's Name	Clarifications/ Amendments
1.	Tenderer must submit Market standing certificate issued by the Licensing Authority, as a Manufacturer of the item quoted, for any two out of last three financial years i.e. 2023-24, 2024-25 and 2025-26. However, this would not apply to products which have been licensed by licensing authority less than two years ago. **Note:** 1. Unless or until Market standing certificate explicitly state that the bidder has manufacturing and marketing experience for more than one financial year, the said certificate issued on a particular date shall be treated as valid certificate for the financial year in which it has been issued. For example, Market Standing Certificate issued on 15.07.2022 shall be treated as Market Standing Certificate for the FY 22-23 only. 2. Market standing certificate should be for the same manufacturing premises from which quoted goods have been offered for supply.	Section IV (d) & Pg No. 57	**Market Standing Certificate (MSC) - Acceptance of CA Certificate** The tender requires Market Standing Certificate for the last 02 years. We request you to kindly clarify/confirm that a Market Standing Certificate issued by a practicing Chartered Accountant certifying the turnover of the company as well as sale of the tendered/quoted product during the last two financial years will be acceptable in place of certificates issued by Government authorities/institutions.	M/s Abbott Diagnostics Medical Private Limited	**Clarified as:** Kindly follow tender terms & conditions.
			Request to add the Manufacturing CDSCO license should be more than two years old. **Justification:** To ensure alignment with this requirement and to verify that the bidder has been engaged in consistent and compliant manufacturing activities for at least the same duration, it becomes necessary that the Manufacturing CDSCO License held by the bidder must also be more than two years old.	M/s Meril Diagnostic Pvt Ltd	

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			Market Standing certificate should be issued by the Licensing Authority, as a Manufacturer of the item quoted, for three financial years i.e. 2022-23, 2023-24, 2024-25. **Justification:** Since Dual HIV–Syphilis rapid tests are critical diagnostic products. Three years of Market standing of quoted products will help verify the product's consistent performance over time, reliable quality, and steady supply. Therefore, to evaluate the actual performance of the product, it is requested that the Market standing certificate requirement be revised to the last three financial years – 2022-23, 2023-24 and 2024-25. Additionally, we also seek clarification on the statement: **"However, this would not apply to products which have been licensed by the licensing authority less than two years ago."** Could you kindly clarify this statement.	M/s SD Biosensor Healthcare Pvt. Ltd.	
2.	In accordance with DPIIT Public Procurement (Preference to Make in India) Order, 2017 dated 19.07.2024 read with DOP Circular F.No.31026/36/2016-MD dated 16.02.2021 as amended till date, only Class-I local suppliers, as defined in aforesaid notifications are eligible to bid.	Section III (ITB 3.5) & Pg No. 51	**Removal of "Preference to Make in India" Clause (Page 8, Point 3.5 & Page 51, Point 3.5)** The tender restricts eligibility only to Class-I Local Suppliers (≥ 50% local content) as per Public Procurement (Preference to Make in India) Order, 2017. This clause effectively debars all suppliers of imported WHO Prequalified products. We therefore request that this clause be deleted/relaxed so that globally validated WHO-prequalified products can also participate without any restriction of local content.	M/s Abbott Diagnostics Medical Private Limited	**Clarified as:** Kindly follow tender terms & conditions.

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3.			Deletion of Clause "Only products manufactured in India are allowed" This clause completely restricts participation of globally validated and WHO-prequalified IVD kits that are manufactured outside India. We request that this clause be deleted in order to allow participation of WHO-prequalified imported products which have proven performance and quality across the world.	M/s Abbott Diagnostics Medical Private Limited	**Clarified as:** Kindly follow tender terms & conditions.
4.			**Deletion of Requirement of Manufacturing License for the Same Premises** The tender requires that the license certificate should be for the same manufacturing premises from where the goods are offered. Since the products being offered are imported WHO-prequalified products, this condition is not applicable. We therefore request that this requirement be deleted for imported products.	M/s Abbott Diagnostics Medical Private Limited	**Clarified as:** Kindly follow tender terms & conditions.
5.			**WHO Prequalification to be Made Mandatory** To ensure the highest global standards of quality, safety, and performance, we request that WHO Prequalification (WHO-PQ) be made mandatory for all quoted products. This will protect the programme from sub-standard or inadequately validated products.	M/s Abbott Diagnostics Medical Private Limited	**Clarified as:** Kindly follow tender terms & conditions.
6.	(b) Delivery Schedule: 1. The bidder shall deliver the following quantities within 90 days of issue of Purchase Order: Sch I: 42,36,000 tests Sch II: 5,86,000 tests Sch III: 10,59,000 tests Sch IV: 1,45,800 tests	Section V & Pg No. 60	The bidder shall deliver the following quantities within 90 days of issue of Purchase Order: **Request:** We have request you to kindly amend this clause please increase the delivery period 90 day to 120 days.	M/s Labgene Biotech Private Limited	**Clarified as:** Kindly refer Corrigendum-2 for the same.
			We request for delivery schedule 120 days as discussed in pre-bid also.	M/s Lord's Mark Industries Ltd	
			For Sch I: Request you to please amend it as "42,36,000 Tests within 120 days of issue of purchase order.	M/s Medsource Ozone Biomedicals Pvt. Ltd.	

			Since this is a PDI item, we request you to please extend the delivery period.		
			Delivery Schedule - ..... Units within 120 days from the date of placement of Purchase Order. **Justification:** Extending the timeline to 120 days provides a realistic and achievable schedule, reducing the risk of partial or delayed deliveries for all the prospect Bidders. This adjustment will enable us to ensure full compliance with the Purchase Order requirements and deliver the complete quantity in a reliable manner.	M/s Meril Diagnostic Pvt Ltd	
			Delivery time should be at least 120 days of issue of Purchase Order: The current delivery period of 90 days does not account for the following: 1. Artwork Approval Finalizing and approving the artwork requires approximately 10-15 days to ensure it meets all specifications 2. Raw Materials & Production- Sourcing of raw materials and production processes require 20-30 days. 3. Pre-dispatch inspection takes around 10 days. 4. Sampling & CDL Lab Testing: Testing of product samples in an accredited CDL lab typically takes 20-30 days. 5. Delivery & Dispatch:- Due to the large number of consignees and locations across different area, delivering and clearing goods takes approximately 20-30 days.	M/s SD Biosensor Healthcare Pvt Ltd	

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			Request delivery period should be increased from 90 days to 120 days from the date of issue of purchase order since it takes minimum 30 days to develop & make new cylinders and pouches as per CMSS specification.	M/s Oscar Medicare Pvt Ltd	
7.			The storage and operating temperature not mentioned in Technical Specification of Dual kit for HIV & Syphilis. **Request to add the following:** The storage and operating temperature should be up to 40 deg C **Justification:** The storage and operating temperature information must be clearly specified to ensure that the test is performed within its **validated temperature range.** The HIV/Syphilis test device is designed to be operated up to **40 °C,** allowing reliable performance under varied field conditions. This is particularly important in India, where many regions experience **high ambient temperatures,** especially in tropical and remote areas.	M/s SD Biosensor Healthcare Pvt Ltd	**Clarified as:** Kindly follow tender terms & conditions.
8.		Section III (ITB 13.1.3 (6)) & Pg No. 54	**1st Purchase Order Award Criteria (Page No: 54)** Purchase order for 70% of the quantity required shall be awarded to L-1 Rate Contract holder and remaining 30% to L-2 Rate Contract holder. L-3 and L-4 RC holders will remain as reserve suppliers in case of default by L-1/L-2 RC holders. **Request:** We have request you to kindly amend this clause tender split by consignee location & Clarify Tender Splitting Criteria.	M/s Labgene Biotech Private Limited	**Clarified as:** Kindly follow tender terms & conditions.
9.	Technical Specification of Schedule II & IV	Section VI & Pg No. 78	**Technical Specification (Page No: 78)** The Assay component should include HIV - 1 positive & Negative control,	M/s Labgene Biotech Private Limited	**Clarified as:** Kindly follow tender terms & conditions.

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			Sufficient for conducting 20% of the test (10% negative & 10% positive controls) **Request:** We have request you to kindly amend this clause As per our opinion the quantity asked i.e. 10% negative and 10% Positive control is very huge and there is no need of this much quantity of controls for testing, so please reduce the positive & Negative Control.		
10	Technical Specification of Schedule II & IV: 11.The manufacturer/ authorised agent should ensure maintenance of cold chain during storage and transport of the kits at 2-8 deg C. The cumulative time temperature indicator technology used should be pre-qualified by WHO.	Section VI & Pg No. 79	Maintaining at 2-8 deg C cold chain for diagnostic kits, reagents is critical to preserving stability and performance. Kindly help to practical guidance for both storage and transport.	M/s Lord's Mark Industries Ltd	**Clarified as:** Kindly follow tender terms & conditions.
11	Technical Specification of Schedule II & IV: 14.The clinical data to determine the performance characteristics of the kit on whole blood sample should be available by the manufacturer.	Section VI & Pg No. 79	We would also like to respectfully request that what documents exactly need against the clinical data to determine the performance of the kit.	M/s Lord's Mark Industries Ltd	**Clarified as:** In the technical specification of Sch I, II, III & IV, it is mentioned that, "The assay should detect HIV-1 & HIV-2 antibodies essentially in human whole blood, with/without detection in serum and plasma." Accordingly, the bidder is requested to provide the performance evaluation report for the above-mentioned sample type tested from CDSCO updated list of laboratories
			Request to please clarify which specific documents or evidence are required to Fulfill this requirement.	M/s Meril Diagnostic Pvt Ltd	
			Acceptance of Inhouse report. **Justification:** No governing or regulatory body provides access to whole-blood live samples for conducting such studies externally. Due to this limitation, it is not feasible to obtain manufacturer provided whole blood performance data.	M/s Q-line Biotech Limited	
			Please specify the documents that need to be submitted to comply with this requirement. The type of data needed for this specification is not clear and kindly clarify specify the documents that need to be submitted to comply with this requirement.	M/s SD Biosensor Healthcare Pvt Ltd	

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					for conducting performance evaluation of in-vitro diagnostic medical device.
12	GCC 5.8 1.Within fourteen days of issue of Letter of Award, Performance Security against Rate Contract, equivalent to EMD amount and valid till 45 days beyond validity period of the Rate Contract shall be furnished. 2. Also, within fourteen days of award of Purchase Order against the Rate Contract, the contractor shall furnish to the Procuring Entity performance security for an amount equivalent to 3% of the Purchase Order value (inclusive of all duties and taxes) valid till expiry of shelf life of the last consignment supplied under the contract.	Section VIII & Pg No. 150	The Performance Security Deposit should be submitted Either on Rate Contract OR at the time of the award of Purchase Order. In most other states, Performance Security is taken either at the Rate Contract level or at the PO level. We request the same approach to avoid unnecessary financial burden.	M/s SD Biosensor Healthcare Pvt Ltd	**Clarified as:** Kindly follow tender terms & conditions.
13	Final Acceptance certificates & Consignee Receipt Certificate		Please upload the Final Acceptance Certificates & Consignee Receipt Certificate to the portal or provide a quicker way to receive them without frequent follow ups. There are a considerable number of consignees listed in your tender, obtaining Final Acceptance Certificates (FAC) & Consignee Receipt Certificate (CRC) from all consignees is also troublesome. In the past, we have faced significant difficulties in receiving these certificates. even currently, we still haven't received several of them. This requires a lot of follow ups on our part. To make things easier, we kindly request that the FACs and CRCs be uploaded to your portal, or if possible, suggest another way to make the process smoother and quicker.	M/s SD Biosensor Healthcare Pvt Ltd	**Clarified as:** Kindly follow tender terms & conditions.
14	**Tender timelines:**	Section I & Pg No. 3	We respectfully request an extension of 10 additional	M/s Lord's Mark	**Clarified as:**

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	Last date and time for bid submission: 09/12/2025 at 03:00 PM		days to the current bid submission deadlines. This request is made in light of the need to collect and compile multiple documents, complete several prescribed formats and obtain mandatory certificates from relevant authorities, which require additional time due to procedural formalities. We assure you that this extension will enable us to submit a more comprehensive and compliant proposal inline with the tender requirements.	Industries Ltd	Kindly refer Corrigendum-1 for the same.
15	**Note: Similar item means quoted/ Any HIV, HBV, HCV Rapid Test Kit (Based on any principle)**	Section IV (g) & Pg No. 58	With reference to the tender document, we respectfully request a clarification and amendment regarding the definition of "Same or similar item" We propose that the definition be broadened as follows: "Same or similar item" may include the quoted item or any rapid test kits such as: • HIV Rapid Test Kits • HBV Rapid Test Kits • HCV Rapid Test Kits • Rapid Antigen Test Kits for SARS-CoV-2/COVID-19 • Typhoid Rapid Test Kits • Dengue Rapid Test Kits • Malaria Rapid Test Kits • Other similar IVD (In vitro diagnostic) Rapid Test Kits This expanded definition will enable greater participation by qualified bidders who have relevant experience with similar diagnostic products, thereby enhancing the quality and competitiveness of the procurement process.	M/s Lord's Mark Industries Ltd	**Clarified as:** Kindly follow tender terms & conditions.
16	Tenderer must submit CoA (Certificate of Analysis) in accordance with ITB 9.2.1 (5)	Section IV (f) & Pg No. 58	We request to know what exactly documents required	M/s Lord's Mark Industries	**Clarified as:** Kindly refer

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	along with copy of License Certificate authorizing bidder to manufacture stability batches. COA should mandatorily include parameters like Assay Dissolution, "Uniformity of Weight" or "Content Uniformity" (whichever is applicable) and "Related Substance Parameters".		for this parameter, kindly help to clarify.	Ltd	Corrigendum-2 for the same.
			The parameters like Assay Dissolution, "Uniformity of Weight" or "Content Uniformity" (whichever is applicable) and "Related Substance Parameters are not applicable for Rapid Test as well as the certificate of analysis. These parameters are applicable for pharma product. We request you please amend the requirement of these parameters in the Certificate of Analysis.	M/s Medsource Ozone Biomedicals Pvt. Ltd.	
17	The samples of each batch 3 sets (Testing, Control and Reserve) will be collected and Testing sample shall be sent to designated laboratories (Government/ Private Drugs Testing Laboratories) for testing as decided by the Purchaser.	Section VII (5 of GCC) & Pg No. 110	Please clarify the apex Lab. We recommend NIB (National Institute of Biologicals) should be that apex Lab whose report will be binding to all. As NIB (National Institute of Biologicals) provides Panel for analysis.	M/s Medsource Ozone Biomedicals Pvt. Ltd.	**Clarified as:** The apex lab will be empanelled lab of CMSS.
18			We request your kind clarification regarding the type of lancet required with the product. Please confirm whether the tender requires: 1. Stainless steel lancets (standard manual lancets), or 2. Lancets (as used with glucometers). We have attached the reference images for your review. Kindly verify and confirm which type of lancet is acceptable for the tender requirement.	M/s Medsource Ozone Biomedicals Pvt. Ltd.	**Clarified as:** For all Schedule item I, II, III & IV: Sterile Lancet with swab is required in quantities equivalent to number of tests.
19			In the Product Description: Whole Blood (Finger-Prick) Immunochromatography Test. However, in the schedule II and IV Page no 78, Technical Specifications, no requirement of lancet/swabs. **Need clarification:** **Justification:** The specifications listed correspond to a regular HIV Ab Rapid Test, and there is no requirement mentioned	M/s Q-line Biotech Limited	**Clarified as:** For all Schedule item I, II, III & IV: Sterile Lancet with swab is required in quantities equivalent to number of tests.

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			for LANCET/swabs required for finger-prick based sampling. **Request for Clarification.** To ensure correct product evaluation and compliant bidding we request you to kindly clarify whether the CMSS required these additional components along with the kit or has sourced from other means.		
20	GCC 8.2: The suppliers are required to supply the product(s) with printed text "GOVERNMENT OF INDIA SUPPLIES – NOT FOR SALE"	Section VIII & Pg No. 151	The suppliers are required to supply the product(s) with printed text "GOVERNMENT OF INDIA SUPPLIES – NOT FOR SALE" However, the sample artwork provided in the tender specifies the marking as: "NACO SUPPLY – NOT FOR SALE." **Need clarification:** To ensure uniform compliance and avoid any deviation, we request to kindly confirm Which marking is final and mandatory? • "Government Supply "Not for sale or • "NACO Supply – Not for Sale"	M/s Q-line Biotech Limited	**Clarified as:** The item will be supplied with the printed text as mentioned in artwork.
21	Technical Specifications and Quality Assurance	Section VI	HIV-2 PC is not mentioned in the tender document and we can't supply the same since HIV2 Control is not available in India. Please confirm.	M/s Oscar Medicare Pvt Ltd	**Clarified as:** No change in the technical specification and kindly refer Corrigendum-2 for the same.
22	7.1 (4). The goods supplied under the contract shall be subjected to PDI/ Delivery Stage Inspection/ "Accepted without PDI and Delivery Stage Inspection", as indicated in SCC. This is however without prejudice to the Purchaser's right to alter Inspection at any stage for whole/ part of the supplies. The purchaser's decision in this regard shall be final.	Section VII & Pg No. 110	We request for the following amendment in PDI and Tender specifications: i) Test Kits in one Box of 50 Test X 20 Boxes = 1 Carton of 1000 Tests to be offered for PDI in normal Temperature of 2-30°C and the same Carton of 1000 Tests to be used for transport to the Destination since the Test Kits are stable at 2-30°C as per CDSCO License.	M/s Oscar Medicare Pvt Ltd	**Clarified as:** No change in the technical specification and requested to follow the tender terms & conditions.

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			This will also eliminate the requirement of COLD ROOM STORAGE in the small Hospitals across India. ii) Control Kits for each Test Box of 50 Tests as per Tender specifications to be offered for PDI at 2-8°C and to be transported to the Destination in Cold Chain 2-8°C with Trans Sticker for temperature monitoring. Control Kits 20 Nos in one thermocol box (suitable for one Carton of 1000 Tests) to be offered for PDI in 2-8°C and to be transported to the Destination in Cold Chain 2 8°C with Temperature Stickers on each Control Kit. This small Box of Control Kits can be easily stored in 2-8°C Temp in small Hospitals / Labs across India without the requirement of COLD ROOMS in small Hospitals.		
23	Form 4.1 PROFORMA FOR PERFORMA NCE STATEMENT Past performance requires the same or similar item during the last two financial years including the period of current F.Y. till the date of Tender Opening		Past performance should be required for quoted items for a period of last three financial years (2022-23, 2023-24, and 2024-25) Given the critical nature of the Dual HIV Syphilis Test Kit, we request removal of the requirement to include the current financial year 2025–26, as this year is still ongoing and only partially completed. Instead, we request that the qualification period be extended to cover the last three financial years (2022-23, 2023-24, and 2024 25) for quoted products.	M/s SD Biosensor Healthcare Pvt. Ltd.	**Clarified as:** Kindly follow tender terms & conditions.

Note: - Above changes will be part of the tender document and apart from above, all other terms & conditions of tender document will remain unchanged.

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(Vijay Kumar Dhingra)
In-charge GM (Procurement)

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