

CENTRAL MEDICAL SERVICES SOCIETY

(An Autonomous Society under Ministry of Health & Family Welfare, Govt. of India)

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Dated: 10.08.2026

Minutes of Pre-Bid Meeting

For

Procurement of Laboratory Equipments for National AIDS Control Organization (NACO)

through CPPP under Global Tender Enquiry.

Tender No. CMSS/PROC/2026-27/NACO/027

Pre-Bid Meeting held on 28-07-2026 at 11 a.m.

1. Following officials were present during the Pre-Bid Meeting:

CMSS Official(s)	NACO Official(s)
i). Mr. Manish Bhaskar, Joint Director (Proc.), CMSS	i). Dr. Bhawna Rao, Deputy Director, NACO
ii). Mr. Saurav Kumar, AGM (Proc.), CMSS	ii). Dr. Shivali Kamal, NC (NACO)
iii). Mr. Suryadev Sharma, AGM (QA.), CMSS	iii). Ms. Aniruddha S. Wani, Consultant (NACO)
iii). Mr. Parteek Sharma, Manager (Proc.), CMSS	

2. The following bidder queries were received via email:

S. No.	Name of the Firm(s)
1.	M/s Abbott Molecular
2.	M/s Altona Diagnostics India Pvt. Ltd.
3.	M/s Athenese-DX
4.	M/s BD Diagnostic Solutions (formerly M/s Water Corporation)
5.	M/s Meril Diagnostics Pvt. Ltd.
6.	M/s Roche Diagnostics
7.	M/s Transasia Bio-Medicals Ltd.

3. Points raised by the representative of the prospective bidders during pre-bid meeting were discussed. After due consideration of the queries, the remarks are enclosed at Table-A.

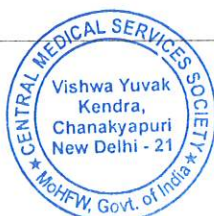


Table-A

Schedule-1

Item 1: Microplate / ELISA Plate Reader

Sl. No.	Tender Clause / Specification	Bidder's Representation / Amendment Requested	Clarification/Amendment, if any
1	Sr. No. 7 – Wavelength Range: Required Value 340 to 700 nm	Wavelength Range – Required Value: 400 nm to 800 nm	As per Tender Documents
		Single and Wavelength range 380-900 nm (Minimum)	
	Sr. No. 7 – Wavelength Range: Required Value 340 to 700 nm	No Change	
2	Sr. No. 12 – Capacity of both Single and Dual wavelength reading	Capacity of Single, Dual wavelength and multi wavelength reading	As per Amendment No. -1
3	New point addition	Operating modes: Absorbance, Quantitative, Qualitative, Semi-Quantitative and Kinetic mode	As per Tender Documents
4	New point addition	Should have blanking modes such as Blank, Control, Assay validation equations against air, well, plate, column, column-mean, row, row-mean	As per Tender Documents
5	Report storage for last 5000 sample test results	Report storage for last 7000 sample test results	As per Tender Documents
6	Facility for screen touch and LED display	7 inch Touch Screen LCD Display	As per Amendment No. -1
7	Alphanumeric keypad, LED display and capacity to create, edit, or run at least 10 protocols.	7 Inch Touch Screen LCD Display with in store digital keyboard to create, edit, or run at least 200 protocols.	As per Amendment No. -1
8	Reader should be provided with filters of wavelength 405 nm, 450 nm, 492 nm and 630 nm with at least three more extra blank filter position.	ALTA ADX-150 equipped with 405nm, 450 nm, 492 nm and 630 nm as standard wavelength and provides 2 additional positions	As per Tender Documents



Sl. No.	Tender Clause / Specification	Bidder's Representation / Amendment Requested	Clarification/Amendment, if any
9	Read Time-Maximum 8 Sec for 96 well plates (Single wavelength)	10 Sec for Single wavelength	As per Amendment No. -1
10	Should be supplied with inbuilt printer		As per Tender Documents

Item 2: Microplate / ELISA Plate Washer

Sl. No.	Tender Clause / Specification	Bidder's Representation / Amendment Requested	Clarification/Amendment, if any
1	Sr. No. 4 – Low Wash bottle liquid volume with sensor	With Wash Bottle	As per Tender Documents
	Low wash bottle liquid volume sensor and interchangeable 8 X 12 manifolds	Standard 8 Pin Manifold and liquid volume sensor available in waste bottle	As per Amendment No. -1
2	Sr. No. 5 – Fluid Delivery method: Internal positive displacement syringe / vacuum pump	Internal positive displacement syringe / vacuum pump / Diaphragm pump	As per Amendment No. -1
	Fluid Delivery method- Internal positive displacement syringe pump	Vacuum/Diaphragm Pump	



Sl. No.	Tender Clause / Specification	Bidder's Representation / Amendment Requested	Clarification/Amendment, if any
3	New point addition	The washer should use external pump and should be able to use any common labwares as buffer reservoir	As per Tender Documents
4	S. No. 6 - Alphanumeric keypad, LED display and capacity to create, edit, or run at least 10 protocols	Alphanumeric keypad/Menu keys for navigation, LED/LCD display and capacity to create, edit, or run at least 10 protocols	As per Amendment No. -1
	Alphanumeric keypad, LED display and capacity to create, edit, or run at least 10 protocols.	7 Inch Touch Screen LCD Display having in store digital keyboard; minimal setup wash steps, eliminating the need for stored protocols.	As per Amendment No. -1
5	Include capacity for timed shaking and soak time, programmable up to 50 min, Wash Cycle 0-6	Shaking and Soaking time programmable between 0 - 999 sec, 0 - 10 wash cycle	As per Amendment No. -1
6	Dispense precision $\leq 4\%$ CV, residual volume $\leq 2\mu\text{L}$ / well.	Dispense precision $\leq 4\%$ CV, residual volume is $5\mu\text{L}$ /	As per Tender Documents



Schedule-2

Line Item-1: Fully Automated and Integrated System for Nucleic Acid Extraction and Real Time (RT) PCR — Schedule No. 2,

Sl. No.	Tender Clause / Specification	Bidder's Representation / Amendment Requested	Clarification/Amendment, if any
1	Point No. 7 – The system should offer a high throughput capability of testing 96 samples or more per run at a time and should also have an option to perform smaller batch sizes	The system should offer a high throughput capacity of testing capable of processing 120 samples in a day with the provision of running 1-24 samples per run	As per Tender Documents
2		It is suggestable to endorse that instrument should be high throughput not a batch analyzer instrument who is capable of performing multiple different assays simultaneously & has a capability to perform smaller batches if needed without any wastage of the reagents. The company need to provide undertaking that instrument shouldn't be a batch analyzer.	As per Tender Documents
3	Point No. 22, Page No. 73 – The system should have on-board memory to store run files of at least 1500 run files	The system should have on-board memory to store run files of at least 1500 run files OR the system should feature adequate on-board data storage memory i.e. min. 50 GB to store run files	As per Amendment No. -1
4	Point No. 3 - It should be a walk-away system, from sample pipetting and preparation to final amplification and detection	Request to remove the word "walkaway"	As per Tender Documents



Sl. No.	Tender Clause / Specification	Bidder's Representation / Amendment Requested	Clarification/Amendment, if any
5	Point No. 8 - Input Sample Type: The system should be able to extract nucleic acid from swabs (genital/anal/oral/nasopharyngeal etc.), urine samples, blood (serum, plasma), and other body fluids, dried blood spot, tissues, cerebrospinal fluid (CSF), Bone marrow, respiratory samples, faeces, culture isolates, etc.	The system should be able to extract nucleic acid from swabs (genital/anal/oral/nasopharyngeal etc.), urine samples, blood, serum, plasma, and other body fluids, dried blood spot, Cerebrospinal fluid (CSF), Bone marrow, respiratory samples, faeces, culture isolates, etc.	As per Tender Documents
6	New point may be deleted	Company may provide a single standardized collection device and transport medium across multiple validated specimen types along with the reagents in equal quantity of test ordered, thereby reducing operational complexity, minimizing collection errors, and improving workflow efficiency which help the program division to avoid any future challenges with multiple vendors involvement.	As per Tender Documents
7	Point No. 12 - All the assays should have suitable internal control(s) to monitor the complete process starting from extraction to amplification and detection	All the assays should have suitable internal control(s) / Inhibition Control / Exogenous Control to monitor the complete process starting from extraction to amplification and detection	As per Tender Documents
8	Point No. 18 - The system should be capable of having LIS connectivity with an option of inter-facing	The system should have Bidirectional LIMS/LIS	As per Tender Documents



Sl. No.	Tender Clause / Specification	Bidder's Representation / Amendment Requested	Clarification/Amendment, if any
	with client software for data transfer		
9	New Point	It is suggestable to add that the assay reagents should be supplied in a ready-to-use format with no requirement for manual reagent preparation, reconstitution, dilution, or chemical premixing prior to testing, thereby reducing operator intervention and the potential for preparation errors.	As per Tender Documents
10	New point to be added (Point A)	The system should be able to automatically pool samples, especially for urine samples	As per Tender Documents
11	New point to be added (Point B)	The manufacturer should provide EQAS or International Reference Standards for QC	As per Tender Documents
12	Page No. 54, ITB 9.4 – EMD amount for Schedule-2: Rs. 8,89,26,720	EMD amount for Schedule-2: Rs. 44,46,336	As per Amendment No. 1
13	Point No. 3, Page No. 67 – PGIMER, State- Chhattisgarh	PGIMER, State- Chandigarh	As per Amendment No. 1
14	Point No. ITB 9.4, Page No. 54 – Schedule wise EMD: (B) For Schedule 2: Rs. 8,89,26,720.00	(B) For Schedule 2: Rs. 44,46,336.00	As per Amendment No. 1
15	Point No. 2.d, Page No. 57 – The manufacturer of "Laboratory Equipments" must have supplied at least 40% of quoted quantity of same or similar item in last 02 years 2023-24 and 2024-25, including the current financial year	Same clause with years revised to 2024-25 and 2025-26, including the current financial year till date of tender opening. Note: Similar item here means similar Molecular PCR Equipments/Machines.	As per Amendment No. 1



Sl. No.	Tender Clause / Specification	Bidder's Representation / Amendment Requested	Clarification/Amendment, if any
	till date of tender opening. Note: Similar item means any type of similar lab Equipment's/Machine s		
7	Bid Security Instrument	Roche will use Form 7A - Bank Guarantee for EMD, instead of Form 7B - Format of Insurance Surety Bond for Earnest Money Deposit	As per Tender Document
8	Page No. 98, Sr. No. 3 - Accordingly, all the products supplied by the supplier must be quality checked for its compliance with the technical specification by SGS/Lloyds/Veritas/UL/TUV and/or any other inspection agency designated by purchaser. The expenses related to the inspection of goods shall be borne by the supplier. Satisfactory quality report from any of the above designated agency shall be submitted to the purchaser for dispatch approval.	Same clause with the addition of "NABL Approved Laboratories" to the list of designated inspection agencies (SGS/Lloyds/Veritas/UL/TUV/NABL Approved Laboratories and/or any other inspection agency designated by purchaser); remainder of the clause unchanged.	As per Tender Document



Manish
10/8/26
**Joint Director
(Procurement)**

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संयुक्त निदेशक (प्रापण) / Joint Director (Procurement)
केन्द्रीय चिकित्सा सेवा सोसाइटी / Central Medical Services Society
स्वास्थ्य और परिवार कल्याण विभाग / Ministry of Health and Family Welfare
भारत सरकार / Government of India